**6/22 Board Meeting**

Members Present: John, Chris, Scott, Bo, Steve V, Brad, Bill, Steve S, and guest Jen Booher

**Presentation from Jen Booher:** regarding structured fundraising. Jen has a background in consulting, marketing, advertising, non-profits, and also mountain biking. Her business name is True North Consulting. Her goal is to help the organization reach a long-term financial sustainability point through fundraising, grants, etc. The goal is to build relationships with donors so we do not need to continuously be looking for new donors each year but rather to establish continuous relationships with donors. Areas to focus on would be Board Management, Marketing/Community Outreach, and Fund Development. Her process usually takes 4-6 months. Her fee would be in the range of $4500 - $6000 depending on the organization and its needs. There are also possibilities to apply for grants through the community foundation or others. The board will discuss and decide our time frame on moving forward.

**Treasurer’s Report:** Bo updated the general fund.

* **Approval to increase the amount allowable for Avalanche sign materials allocated under the Health Department Grant to $2100.**

**Motion: Steve S. Second: Bo. Motion passes 8-0.**

* **Approval to reimburse Chris for website and sign materials for Avalanche for $72.18 and $140.00 for web hosting.**

**Motion: Steve S. Second: Brad Motion passes 8-0.**

* **Approval to reimburse Bill for sign materials for Avalanche for $1021.04**

**Motion: Steve S. Second: Brad Motion passes 8-0.**

* **Approval to reimburse Scott for sign materials for Avalanche for $88.**

**Motion: Steve S. Second: Brad Motion passes 8-0.**

* **Approval to reimburse Bo for Stop Signs at the School Trail for $74.29.**

**Motion: Steve S. Second: Brad Motion passes 8-0.**

**Little Traverse Conservancy Preserve Update:** Bo has been in contact with the LTC. They are interested in creating a multi-use trail that would include mountain bike trails. The LTC would like the first step to be a trail proposal to see the potential of the property.

**Avalanche Trails Update:** DA is finished with phase 1 of Hemlocked, which connects Rally to Sidewinder. They are continuing to work on phase 2 of Hemlocked as well as any repairs to last year’s trails. Also need to look into possibilities for a trailhead near the old Waterworks building and find a way to minimize conflict with all user groups.

**MMBA Chapter Agreement:** Steve has been meeting with other MMBA leaders to create a new, chapter structured program. They are having a follow up meeting to finalize bylaws and the structure. He will keep us updated.

**IMBA Chapter Agreement: Motion for TOMMBA to join MMBA as a chapter of their 501(c)(3) as soon as MMBA is ready. Motion: Steve S Second: Bo**

**Adjourned at 8:30**